



FY2018 Detroit Continuum of Care Project Priority Ranking List

September 11, 2018

Project Ranking Policies

The Detroit CoC Board approved preliminary project ranking policies on June 4, 2018 prior to the release of the FY2018 CoC Program Notice of Funding Availability (NOFA). The final policies were approved by the CoC board on August 6, 2018 and may be accessed via HAND's website [here](#). The policies were approved with the following language (in italics). Also given are actions taken in response to this policy language:

Final Ranking List Review and Recommendation

Following the submission, review, and scoring of all renewal and new project applications.... Values & Funding Priority Committee may recommend to the CoC board that a project(s) that would have been in Tier 2 because of the ranking policies instead be placed into Tier 1. If the Committee chooses to move a Tier 2 project up to Tier 1, it will need to provide rationale for the recommendation. The Committee will present its final recommended project ranking list to the CoC board in accordance with the timeframe required by HUD. The CoC board will make the final decision on the project ranking list.

Values & Funding Priorities Committee Recommendation

Following a review of the ranked projects, the Values & Funding Priorities Committee did not recommend that any project placed into Tier 2 instead be placed into Tier 1. The CoC Board approved this recommendation.

Reallocation

In May 2018, Detroit Rescue Mission Ministries requested to voluntarily relinquish two renewing PSH projects. Funds from one of these projects, Maranatha, were able to be reallocated and are being used to fund the three new reallocation projects. The funds from the other project, Compassion Village, were unable to be reallocated because this was a new project that had not been renewed.

Acceptance of Projects for Ranking

Renewal Projects

Renewal project applications were due to the Collaborative Applicant on June 27, 2018. The renewal projects were reviewed and scored according to established scoring criteria. Following receipt of renewal project scores, projects could submit an appeal in accordance with the [appeals policies](#). Renewal projects were ranked following the completion of the appeals process.

New Projects (non-Domestic Violence Bonus)

A competitive application process was held for new project funding. New project applications were due to the Collaborative Applicant on July 20, 2018. Twelve applications, requesting a total of \$5,226,798, were received in response to the Request for Proposals (RFP). Following the new project review process, the Detroit CoC Board approved seven new non-Domestic Violence project applications to be ranked and submitted for funding. Applicants were notified via email on August 31, 2018 if their new project application was selected for submission to HUD.

New Domestic Violence Bonus Funding

A competitive application process was held for a new opportunity to fund a new project using a pool of funding called "Domestic Violence Bonus" funding. Projects funded with these dollars will be specifically targeted to persons fleeing domestic violence. New project applications were due to the Collaborative Applicant on July 20, 2018, and applicants could apply for a Coordinated Entry SSO, Rapid Rehousing, or the joint Component Transitional Housing-Rapid Rehousing (TH-RRH). The CoC can only submit one of each project types. Four applications, requesting a total of

\$2,743,011 were received. All applications were for the TH-RRH component type, meaning the CoC could only select one of the four applications submitted. Following the new project review process, the Detroit CoC Board approved one of these projects to be ranked and submitted for funding. Applicants were notified via email on August 31, 2018 if their new project application was selected for submission to HUD.

Ranking of Consolidated Projects

Two agencies (Detroit Rescue Mission Ministries and Southwest Counseling Solutions) are taking advantage of a new opportunity HUD is allowing and are consolidating several renewal projects. Per HUD’s instructions, the consolidated projects must be ranked using one of the ranking numbers given to one of the individual projects that make up the consolidated project. If HUD does not fund the consolidated project, it may fund one or more of the individual renewals. The consolidated projects will be ranked using the same ranking number as the highest-ranked individual project.

The consolidated projects are shown in the accompanying ranking list ranked as C#, with the number being that of the highest-ranking individual project. Notes at the bottom describe the individual projects included in each consolidated project.

Two “cumulative total” columns are given to demonstrate two different scenarios: one, if HUD funds only the individual projects and not the consolidated projects; the other, if HUD funds the consolidated projects but not the individual projects. As can be seen, the ranking of consolidated projects does not impact which projects fall into Tier 1 or Tier 2. Additionally, agencies consolidating their projects are not receiving additional funding, as HUD will fund *either* the consolidated project *or* the individual projects.

Projects Straddling Tier 1/Tier 2

Once projects were ranked up to project #49, there was only \$89,839 left in Tier 1. Typically, the CoC would review the project feasibility at this amount to determine which project should be ranked next straddling the line. However, as this is a relatively small amount of funding no project close to the Tier 1/Tier 2 indicated it would be feasible at that amount. Therefore, the CoC board made the decision to continue ranking the projects in order according to project score and type. This resulted in the Southwest Counseling Solutions RRH project (the next ranked project) as straddling the line.

Funding Available & Requested

	Amounts Available	Amount Requested
Annual Renewal Demand (ARD)*	\$24,846,075	
Tier 1 Amount	\$23,355,311 <i>(94% of ARD)</i>	
Tier 2 Amount	\$3,006,962 <i>(6% ARD + PHB amount)</i>	
<i>Remaining ARD</i>	<i>\$1,490,764</i>	
<i>Perm. Housing Bonus*</i>	<i>\$1,516,198</i>	
Total (Excluding D.V. Bonus)	\$26,3662,273	\$26,362,270
Domestic Violence Bonus	\$2,526,996	\$904,106
CoC Planning	\$758,099	\$285,000

*ARD is the amount of funding needed in order to fund all renewals for 1 year

**The Permanent Housing Bonus (PHB) amount is used to calculate a CoC’s Tier 2 amount; new projects funded with the PHB dollars, however, may be placed in either Tier 1 or Tier 2

HUD will fund Tier 1 projects according to CoC score. HUD will fund Tier 2 projects according to both the CoC and the project score, as described in the FY2018 CoC NOFA.

Selection of Domestic Violence Bonus Project

HUD may choose to fund the Domestic Violence Bonus project using either Domestic Violence Bonus funding or Permanent Housing Bonus funding. If the project is funded with Domestic Violence Bonus funding, all other projects ranked below this project will be bumped up in the ranking list.

Detroit CoC FY2018 New and Renewal Project Awards

	Applicant Name	Project Name	Project Component	Amount Request	Amount Awarded	Difference Between Request and Award	% Increase	Overall % earned on application	Tie-breaker: 2A	Tie-breaker: 2B
TIER 1 PROJECTS										
RANKING POLICY #1: Renewal CoC Infrastructure										
1	Homeless Action Network of Detroit	Homeless Management Information System	HMIS	194,078	194,078	-	0%	94%		
2	Homeless Action Network of Detroit	Expansion HMIS	HMIS	96,155	96,155	-	0%	94%		
C3	<i>Southwest Counseling Solutions</i>	<i>CONSOLIDATED COORDINATED ENTRY¹</i>	<i>CE-SSO</i>	<i>959,341</i>	<i>959,341</i>	<i>-</i>	<i>0%</i>			
RANKING POLICY #2: New Reallocation Projects										
5	Community & Home Supports	Perm Community Home Support II Expansion	PSH	330,005	334,817	4,812	1%	89.3%		
6	Community & Home Supports	Coord. Assmnt & Navigation Expansion	CE-SSO	154,052	154,052	-	0%	91.6%		
7	Homeless Action Network of Detroit	New HMIS Expansion FY2018	HMIS	100,000	100,000	-	0%	96.2%		
RANKING POLICY #3: First & Second Time Renewal That Have Not Completed a Full Calendar Year of Operations										
8	Community & Home Supports	Permanent Community Home Support II	PSH	577,495	589,224	11,729	2%	100%		
9	Neighborhood Legal Services Michigan	Project Hope II	PSH	744,807	763,203	18,396	2%	96%		
10	Cass Community Social Services	Travis Permanent Supportive Housing	PSH	382,887	390,695	7,808	2%	95%		
11	Alternatives For Girls	Detroit Youth Collaborative RRH Initiative	RRH	272,137	278,557	6,420	2%	93%		
12	Community & Home Supports	Coordinated Assessment & Navigation Project	CE-SSO	693,486	693,486	-	0%	100%		
RANKING POLICY #4: Renewal Permanent Supportive Housing										
15	Community & Home Supports	Permanent Community Home Support	PSH	522,980	534,080	11,100	2%	100%	100%	
16	Detroit Wayne Mental Health Authority	Shelter Plus Care - Detroit Central City	PSH	335,611	346,099	10,488	3%	100%	98%	
17	Cass Community Social Services	Webb Street Permanent Supportive Housing	PSH	215,412	219,752	4,340	2%	98%	100%	100%
18	Cass Community Social Services	Cass Apartments Permanent Supportive Housing	PSH	344,592	352,682	8,090	2%	98%	100%	99%
19	Coalition On Temporary Shelter	Buermeyer Manor	PSH	144,667	146,247	1,580	1%	96%		
20	Travelers Aid Society of Metro Detroit	BEIT	PSH	957,519	974,600	17,081	2%	95%	99%	
21	Mich Dept of Health and Human Services	PSH Detroit Renewal 2018	PSH	2,533,788	2,611,680	77,892	3%	95%	98%	
22	Detroit Wayne Mental Health Authority	SHP - DCI/COTS Omega	PSH	496,932	505,158	8,226	2%	93%		
23	Travelers Aid Society of Metropolitan Detroit	Infinity	PSH	1,035,876	1,054,360	18,484	2%	92%	100%	
24	Cass Community Social Services	Scott Permanent Supportive Housing	PSH	205,833	209,980	4,147	2%	92%	90%	
C25	<i>Southwest Counseling Solutions</i>	<i>CONSOLIDATED RENTAL ASSISTANCE²</i>	<i>PSH</i>	<i>1,150,018</i>	<i>1,189,402</i>	<i>39,384</i>	<i>3%</i>			
26	Neighborhood Service Organization	NSO/COTS 2018	PSH	105,696	109,392	3,696	3%	89%	100%	
28	Southwest Housing Solutions	Wilshire FY 2018	PSH	140,505	142,494	1,989	1%	89%	93%	
29	Central City Integrated Health (DCCCMH)	Leasing Project FY18	PSH	629,043	641,879	12,836	2%	88%	96%	
C30	<i>Southwest Counseling Solutions</i>	<i>CONSOLIDATED LEASING PROJECT³</i>	<i>PSH</i>	<i>904,828</i>	<i>923,906</i>	<i>19,078</i>	<i>2%</i>			
C31	<i>Detroit Rescue Mission Ministries</i>	<i>CONSOLIDATED CORNERSTONE PSH⁴</i>	<i>PSH</i>	<i>1,313,224</i>	<i>1,339,762</i>	<i>26,538</i>	<i>2%</i>			
33	Coalition On Temporary Shelter	Pathways	PSH	761,627	776,914	15,287	2%	86%		
34	Central City Integrated Health (DCCCMH)	FY 2018 CoC PSH Program	PSH	1,113,104	1,132,727	19,623	2%	85%		
35	Neighborhood Legal Services Michigan	Project Hope	PSH	545,535	559,107	13,572	2%	84%		
36	Detroit Wayne Mental Health Authority	S+C Southwest Solutions Matrix	PSH	44,861	46,421	1,560	3%	83%		
38	Neighborhood Service Organization	Bell Supportive Housing Project	PSH	542,414	554,081	11,667	2%	82%	97%	94%
39	Neighborhood Service Organization	Supportive Housing Program	PSH	355,352	363,482	8,130	2%	82%	95%	99%
40	Neighborhood Service Organization	FUSE 2018	PSH	224,118	231,918	7,800	3%	82%	95%	94%
43	Detroit Wayne Mental Health Authority	Shelter Plus Care - Southwest - 0110	PSH	249,196	257,020	7,824	3%	77%		
44	Detroit Wayne Mental Health Authority	SHP Detroit Central City (CCIH)	PSH	440,124	447,436	7,312	2%	76%		
45	Mariners Inn	Extended Residency Perm. Housing	PSH	248,938	249,102	164	0%	73%		

Detroit CoC FY2018 New and Renewal Project Awards

	Applicant Name	Project Name	Project Component	Amount Request	Amount Awarded	Difference Between Request and Award	% Increase	Overall % earned on application	Tie-breaker: 2A	Tie-breaker: 2B
RANKING POLICY #5: Domestic Violence Bonus Project										
46	Neighborhood Legal Services Michigan	Project First Step	TH-RRH	904,106	910,646	6,540	1%	87.4%		
RANKING POLICY #6: Renewal Rapid Rehousing										
47	Neighborhood Legal Services Michigan	NLSM CARES	RRH	872,022	891,090	19,068	2%	97%	100%	
48	Neighborhood Legal Services Michigan	Project Permanency One	RRH	1,127,154	1,151,094	23,940	2%	97%	99%	
49	Neighborhood Service Organization	NSO RRH	RRH	295,954	302,506	6,552	2%	70%		
50	Southwest Counseling Solutions	CAM Rapid ReHousing Project ⁵	RRH	378,855	387,135	8,280	2%	62% ⁶		
Tier 1 Limit: \$23,355,311										
TIER 2 PROJECTS										
RANKING POLICY #7: Renewal Transitional Housing										
51	Detroit Rescue Mission Ministries	Genesis House I / Teen Moms	TH	414,457	414,457	-	0%	93%	92%	
52	Catholic Social Services of Wayne County	Teen Infant Parenting Services Program	TH	362,392	362,392	-	0%	93%	91%	
53	Detroit Rescue Mission Ministries	Genesis House II	TH	1,077,868	1,077,868	-	0%	88%		
54	Freedom House	New Beginnings/New American Homeless	TH	390,841	390,841	-	0%	67% ⁶		
RANKING POLICY #8: New Permanent Housing Bonus										
55	Neighborhood Legal Services Michigan	Project Cares Expansion	RRH	270,762	275,526	4,764	2%	85.3%		
56	Central City Integrated Health (DCCCHM)	SHP Expansion	PSH	586,070	Not selected by HUD for funding			81.7%		
57	Travelers Aid Society Metro Detroit	BEIT Expansion	PSH	132,808	Not selected by HUD for funding			81.4%		
58	United Community Housing Coalition	New RRH	RRH	386,851	Not selected by HUD for funding			70.6%		
TOTAL PROJECTS APPLIED FOR AND AWARDED				24,401,722	26,636,844	2,235,122	8%			

CoC Planning (not included in ranking list)		Amount Requested	Amount Awarded
HAND: CoC Planning	Planning	285,000	285,000
GRANT TOTAL FY2018 CoC AWARDS		26,921,844	

Notes

- 1) The SW Consolidated CE-SSO project (ranked C3) includes four individual CE-SSO projects that will now be consolidated into one project
- 2) The SW Consolidated Rental Assistance project (ranked C25) includes three individual rental assistance projects that will now be consolidated into one project
- 3) The SW Consolidated Leasing Assistance project (ranked C30) includes two individual leasing assistance projects that will now be consolidated into one project
- 4) The DRMM Cornerstone Consolidated PSH project (ranked C31) includes three individual PSH projects that will now be consolidated into one project
- 5) Project #50 straddled the Tier 1/Tier 2 funding line. The project was fully funded and received an increase in funding for changes in FMR. The full amount requested and awarded is given.
- 6) These renewal projects were granted a waiver of the 70% threshold requirement for renewal projects



FY2018 Detroit Continuum of Care Competition Ranking Policies **(post-NOFA release)**

Public Comments

The preliminary ranking policies (prior to NOFA release) were released for public comment on May 9. Four (4) comments were received. These comments, and responses to them, are available [here](#).

Eligibility

In order to be submitted to HUD for renewal, projects in the Detroit Continuum of Care seeking renewal funding must meet the following basic eligibility criteria:

- 1) Submit completed renewal application and additional required documents to HAND as outlined in this document.
- 2) Meet the threshold score of at least 70% on their renewal project application or have been approved by the Appeals Committee to still be submitted for renewal if under threshold score.
- 3) Meet the HUD application deadlines (ie, entry into eSNAPS) set by the CoC.
- 4) Projects that were required by the CoC to participate in technical assistance in previous competition years must be compliant with all requirements in the projects' technical assistance plan.
- 5) Meet all HUD eligibility criteria, as outlined in the FY2018 CoC Program NOFA (to be released), the July 2012 CoC Program Interim HEARTH Regulations, and other official documents published by HUD.
- 6) A representative from the organization must attend the **June 7, 2018** Detroit CoC grantee meeting, held at **10:00 AM – 12:00 PM** at **Northeast Guidance Center Wellness Academy**, located at **2900 Conner Ave, Building A, Detroit, 48215**.

Exclusion or Removal from Project Ranking List

The Detroit CoC reserves the right to exclude or remove a renewal project from the project ranking list, and consequently not submit a project for renewal funding, in the event of written notification from the local HUD Field Office that the project has been out of compliance with regulatory or programmatic requirements and has made no progress on any corrective actions as required by HUD.

Any renewal projects excluded or removed from the project ranking list will be reallocated to a new project(s).

FY2018 Detroit CoC Project Ranking Policies

Projects seeking CoC funding in the FY2018 competition will be ranked in the following order:

1. The CoC's renewal infrastructure projects will be ranked first, in the following order:
 - a. HMIS renewal projects in by overall percentage scored on the application, from highest to lowest.
 - b. CE-SSO* projects by overall percentage scored on the application, from highest to lowest.

* Coordinated Entry Supportive Services Only (CE-SSO) projects are projects specifically funding to support Detroit's Coordinated Entry System, known as the Coordinated Assessment Model or CAM.

Final policies, approved by CoC board August 6, 2018

2. New project(s) created via reallocation or via reallocation plus Permanent Housing Bonus funds in FY2018 in the following order.
 - a. PH-PSH project(s) in the following order:
 - i. Highest overall percentage scored on the application.
 - ii. If needed as a tie breaker, in order of the time the application was submitted to HAND, from first submitted to last.
 - b. PH-RRH project(s) in the following order:
 - i. Highest overall percentage scored on the application.
 - ii. If needed as a tie breaker, in order of the time the application was submitted to HAND, from first submitted to last.
 - c. TH-RRH combination project(s) in the following order:
 - i. Highest overall percentage scored on the application.
 - ii. If needed as a tie breaker, in order of the time the application was submitted to HAND, from first submitted to last.
 - d. Supportive Services Only (SSO) projects dedicated for Coordinated Entry in the following order:
 - i. Highest overall percentage scored on the application.
 - ii. If needed as a tie breaker, in order of the time the application was submitted to HAND, from first submitted to last.
 - e. Dedicated HMIS grants in the following order:
 - i. Highest overall percentage scored on the application.
 - ii. If needed as a tie breaker, in order of the time the application was submitted to HAND, from first submitted to last.
3. First time renewal projects and second time renewal projects that have not yet completed one full calendar year of operations in in the following order:
 - a. PH-PSH project(s) by overall percentage scored on the application, from highest to lowest.
 - i. If needed as a tie breaker, in order of the time application was submitted to HAND, from first submitted to last.
 - b. PH-RRH project(s) by overall percentage scored on the application, from highest to lowest.
 - i. If needed as a tie breaker, in order of the time application was submitted to HAND, from first submitted to last.
 - c. CE-SSO project(s) by overall percentage scored on the application, from highest to lowest.
 - i. If needed as a tie breaker, in order of the time application was submitted to HAND, from first submitted to last.
4. Renewal Permanent Supportive Housing (PSH) projects ranked by overall percentage scored on the renewal application, from highest to lowest.
5. New Domestic Violence Bonus Project(s) ranked in the following order:
 - a. Highest overall percentage scored on the application.
 - b. If needed as a tie breaker, in order of the time the application was submitted to HAND, from first submitted to last.
6. All renewal Rapid Rehousing (RRH) by overall percentage scored on the renewal application, from highest to lowest.
7. All renewal Transitional Housing (TH) projects by overall percentage scored on the renewal application, from highest to lowest.

8. New project(s) funded 51% or more with Permanent Housing Bonus funds ranked in the following order:
 - a. Highest overall percentage scored on the application.
 - b. If needed as a tie breaker, in order of the time the application was submitted to HAND, from first submitted to last.

9. All renewal Supportive Services Only (SSO) projects not designated for Coordinated Entry (CAM) by the overall percentage scored on the renewal application, from highest to lowest. This policy will only apply if HUD grants an appeal to appealing SSO projects, thereby making those projects eligible for renewal funding in the FY2018 competition.

Tie-Breaking Criteria for Ranking Policies 4, 6, 7, and 9

Tie-breakers for ranking policies 4, 6, 7, and 9 will be applied in the following order:

1. First tie-breaker: the *percentage* on component 2A of the project-specific housing performance in the local application
2. Second tie-breaker: the *percentage* on component 2B of the project-specific housing performance in the local application
3. Third tie-breaker: the *percentage* on component 1A of the project performance in the local application (leaving with source of cash income)
4. Fourth tie-breaker: the *percentage* on component 1B of the project performance in the local application (leaving with source of non-cash income)

Project-Specific Housing Performance

“Project-specific housing performance” refers to scored component #2 of the local application. This component is further divided into 2 sub-components (parts A and B). The specific performance criteria being measured depends upon the project type, as different project types have different housing- focused performance expectations.

Projects that Straddle Tier 1/Tier 2

If a project, once listed in ranked order, straddles the Tier 1/Tier 2 funding line, the following policy will apply: If a project is straddling the line – that is, a portion of the project budget falls within Tier 1 and a portion falls within Tier 2 – that project will be asked if the project would still be feasible if it was only funded for the amount in Tier 1.

1. If the project indicates that it would still be feasible at the reduced amount, it will be required to submit in writing how the project would remain feasible.
2. The Values & Funding Priorities Committee will review the feasibility plan, and decide whether the project would be feasible at the reduced amount. If the Committee decides it will be feasible, the project will be submitted as is, straddling the Tier 1/Tier 2 line.
3. If the Committee decides that the project would not be feasible at the reduced amount, or if the project itself indicates that it would not be feasible at the reduced amount, that project will be dropped down so that it wholly fits into Tier 2, and the next ranked project will have the same opportunity to show feasibility if straddling the line.
4. This process will continue until the following are realized:
 - a. All Tier 1 funds are allocated; OR
 - b. The amount of funds remaining in Tier 1 are a negligible amount. If this occurs, the CoC retains the discretion to allocate the remaining funds to another project in Tier 1 that can accept additional funds. The Collaborative Applicant will make a recommendation on this allocation; this recommendation will be reviewed and approved by the CoC Board before implementing.

Renewal Project Threshold Score

All projects applying for renewal funding will be evaluated and scored on a given point scale which will be given in the FY2017 CoC Application Policies. Renewal projects must score at least 70% of the points possible in order to be placed on the project ranking list. Renewal projects that do not score at least 70% will be able to submit an appeal in accordance with the Appeals Policy.

Renewal Project Appeals

Renewal projects that score less than the amount of points required for passing threshold may submit an appeal to the Appeals Committee. The Appeals Committee will review the appeal and make a recommendation to the CoC Board on whether or not the appeal should be granted. If the appeal is granted, the project will be submitted for funding and placed on the project ranking list in accordance with the ranking policies given above. If an appeal is not granted, the project will be reallocated to a new project(s). The reallocated funds will be available for organizations to apply for via a competitive Request for Proposals (RFP). Details on the appeals policy may be found the Appeals Policy.

A project may not appeal its placement on the project ranking list.

Final Ranking List Review and Recommendation

Following the submission, review, and scoring of all renewal and new project applications, a preliminary project ranking list will be developed in accordance with the above policies. This ranking list, with projects identified by name and type, will be reviewed by the Values & Funding Priorities Committee. The Values & Funding Priority Committee may recommend to the CoC board that a project(s) that would have been in Tier 2 because of the ranking policies instead be placed into Tier 1. If the Committee chooses to move a Tier 2 project up to Tier 1, it will need to provide rationale for the recommendation. The Committee will present its final recommended project ranking list to the CoC board in accordance with the timeframe required by HUD. The CoC board will make the final decision on the project ranking list.

Final Ranking Policies

The above ranking policies were approved following the release of the FY2018 NOFA, and therefore reflect the final ranking policies.